# Vice President (Munich)



#### **About us**

Drake Star is an award-winning global tech investment bank that has completed over 500 transactions since 2003. The Drake Star team of experienced professionals and senior advisors across offices in New York, Munich, London, Paris, Los Angeles, San Francisco, Berlin, and Dubai (Partner Office) focuses on mergers & acquisitions and corporate finance services worldwide in Software/SaaS, HR Tech, Digital Services, FinTech, Digital Media, Industrial Tech, Consumer & Retail Tech and Mobility & Sustainability.

We are seeking to hire a Vice President for our Munich office.

## Your key responsibilities

- Deal execution and project management of transactions
- Conceptualizing, organizing, processing and delivering presentations for potential transactions or strategic dialogues with clients
- Participate in marketing meetings with prospective clients
- In coordination with senior team, proactive calling on potential new clients including private equity firms, privately held business owners and publicly traded companies
- Maintain regular liaison with the other offices to originate and execute cross border transactions
- Provide leadership, mentorship and supervision to associates and analysts at the firm

#### Requirements

- Bachelor/master's degree holder in Finance, Accounting, Business Administration or related discipline; MBA / CPA / CFA qualification will be a plus
- 6+ years of corporate finance experience
- Excellent knowledge and skills in financial modelling, accounting, business planning and financial and valuation analysis, strong track record of executing financing and/or M&A transactions
- TMC sector experience
- Strong analytical skills, high motivation, commitment and ability to act independently
- Excellent communication and interpersonal skills, excellent command of written and spoken German and English as well as advanced knowledge of MS Office applications
- Ability to identify new business opportunities and manage teams of associates and analysts

#### **Working with Drake Star Partners**

- Engage with innovative companies in exciting growth industries on a daily basis
- Benefit from significant deal exposure with regular client contact
- Exciting intercultural exchange between global Drake Star offices and strong collaboration on cross-border transactions
- Work as part of a young and highly dynamic team
- Attractive remuneration package and various corporate benefits

### Your application

Please contact Deborah Ressel for further information and send your CV via email to <a href="mailto:deborah.ressel@drakestar.com">deborah.ressel@drakestar.com</a> to apply for this role.